

# NAVIGATING

# AI



## SET SAIL WITH CONFIDENCE

Harness AI to navigate challenges, reduce risk,  
and achieve measurable outcomes

REVSPARK



# Reducing Risk

Helping You Prepare for unforeseen challenges in your journey!

Implementing GenAI requires addressing key risk factors. IT infrastructure may need significant upgrades including enhanced computing power, storage, and new network capabilities. Limited availability of AI specialists, data scientists, and trained staff poses challenges in developing and maintaining these systems. Additionally, heightened security risks, such as cyber threats and data breaches, must be mitigated to safeguard sensitive government and citizen information. Budget uncertainties including funding for implementation, maintenance, and upgrades, further complicate the landscape.

To enable successful deployments, these risks demand comprehensive mitigation strategies and a proactive risk management. By addressing these challenges, agencies can unlock the full potential of GenAI while ensuring secure and sustainable operations.

90  
percent

90% of all IT projects fail to meet stated goals





**30**  
DAYS

## Plan & Envision

RevSparkAI will conduct rapid response Workshops, stakeholder interviews, and goal alignment.

**60**  
DAYS

## Governance

RevSparkAI will Mobilize / Integrate the PMO office, risk management processes, and vendor coordination.

**90**  
+ DAYS

## Oversight

RevSparkAI, as an extension of your legacy and GenAI leadership team, will conduct continuous monitoring, milestone tracking, and adaptive governance



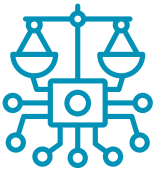
# Helix Map Approach

Includes governance recommendations, project framework, and risk analysis.



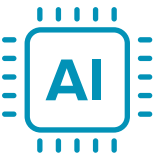
## Envisioning

The session will define risks, align governance, and set milestones. It covers AI goals, risks, frameworks, and stakeholder input. Deliverables include detailed governance recommendations, project framework, and detailed risk analysis.



## AI First Governance

The governance plan outlines the need for a PMO, change management, and vendor oversight. It defines roles, sets communication touchpoints, establishes risk frameworks, and integrates cross-collaboration/PMO for AI project success.



## AI First Roadmap

A roadmap for the future that includes envisioning, governance setup, development, and implementation phases. This includes workshops, PMO mobilization, risk management, and monitoring. A vendor & Change framework ensures oversight with clear milestones and feedback loops..



## Vendor Management

Leadership communication touchpoints with daily updates, weekly reviews, and monthly reports. It defines escalation pathways for vendor issues and details the process for reviewing and approving vendor deliverables before submission..



## Change Management

Driving change governance for scope, timelines, and risks. It outlines stakeholder approval for adjustments, communication strategies for change impacts, and safeguards to mitigate disruption from major project changes.







# Helix Map Deliverables

## Envisioning

- AI Program Objectives
- Potential Risks
- Frameworks
- Expectations / Objectives
- Milestones / Deadlines
- Program Scope
- Inventory of Programs
- Agency Collaboration



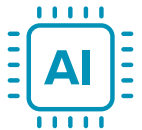
## Governance

- Governance Structure
- Recurring touchpoints
- Escalation Management
- Vendor Management
- Committee & Agency Management
- PMO Integration
- Reporting Framework



## Roadmap

- Milestones
- Deadlines
- Capabilities
- Portfolio Capabilities
- Month-by-month View
- Feedback Loops
- Filter by RFP



## Vendor Management

- Vendor Management
- Process Requirements Validation
- Scope Validation
- Strategy Alignment
- Communication Cadence
- Escalation Pathways
- PoC / Pilot Validation
- Metric and Reporting



## Change Management

- Change Governance
- Approval Process
- Change Communication
- Scope Alignment
- Budget Alignment
- Impact and Risk Assessments
- Contractual Alignment





# Helix Spark Rapid Envisioning

AI Enhanced Rapid Envisioning & Road Mapping



**1 / 2**  
DAY

## Accelerated Envisioning Session

RevSparkAI will conduct rapid response 1/2 Day Workshops with key stakeholders. The RevSparkAI team will employ AI enhanced techniques and platforms to ingest, assimilate, and create a printed, persona-driven, and highly customized roadmap framework

**2**  
DAY

## Helix Spark Envisioning Will Deliver

On Day 2, all participants will receive a digital and printed/bound deliverable that will include the following

- Executive Level Summary
- An exhaustive list of Problem and Impact Statement(s)
- Proposed Solution Framework with multi-modal Paths
- Proposed Next Steps with Executable Recommendations
- Indicative Pricing for Moving Forward with each of our Recommendations

## Interested?

Contact us at the email below or complete our webform with your desired objectives, or email us at: [helix@revsparkai.com](mailto:helix@revsparkai.com)



# Helix Proto Rapid Prototyping

AI Enhanced Rapid Prototyping



**1**  
DAY

## Accelerated Prototyping

These sessions can be added to our envisioning workshops. We utilize best practices combined with an AI-driven development platform designed to enhance engineering workflows and provide "Single Day" rapid prototypes based on your business requirements!

**2**  
DAY

## We Will Deliver

On Day 2, all participants will receive a digital and printed/bound deliverable that will include the following:

- Executive Summary
- Application Definition and Business Objectives
- A Working Prototype of your Application
- Proposed Solution Framework and Paths
- Proposed Next Steps Recommendations
- Indicative Pricing for Moving Forward with development

## Interested?

Contact us at the email below or complete our webform with your desired objectives, or email us at: [helix@revsparkai.com](mailto:helix@revsparkai.com)





## Partnering in **Your AI Journey** - No Matter Where It Begins!

RevSparkAI's team of world-class technologists and strategists is dedicated to delivering measurable outcomes through advanced AI-driven project management, cost optimization, and tailored software solutions. The pages herein are a brief overview of our engagement approach, deliverables we provide, and the services we offer. The following are some highlights of our capabilities:

- **AI-Driven Project Management:** Agile and AI-based methodologies for managing large-scale programs to ensure efficient planning, execution, and delivery.
- **Cost Optimization Expertise:** Proven strategies to save costs through negotiation, vendor management, and partner collaboration.
- **Technology Integration:** Tailored solutions for workflow enhancement that seamlessly integrate with cutting-edge technologies and processes.
- **Strategic Innovation:** Leadership experience in rolling out transformative projects and solutions that drive operational excellence and client satisfaction.
- **Global Experience:** Expertise managing projects with \$800M+ in scope and billions in revenue

The world of AI is moving quickly, and while the ocean is “blue” with possibilities, the *current of innovation* is moving swiftly! After reviewing this document, please feel free to reach out with any questions or to set up a meeting to continue the conversation.

### The RevSparkAI Team





# Our Services

RevSparkAI is on a mission to curate the best in breed AI tools and solutions, enabling us to create solutions for a variety of use cases and industry requirements. To ensure we implement the right solutions for our clients, we leverage the following services and methodologies to achieve measurable and impactful results:

## Custom AI Roadmap

RevSparkAI creates customized AI roadmaps uniquely tailored for each business's specific needs. This ensures that each strategy prioritizes high-impact areas, guaranteeing that investments yield significant returns. Companies gain clarity and direction in their AI journey, leading to well-coordinated efforts that enhance efficiency.

## Fractional Leadership

RevSparkAI brings together a network of highly experienced senior executives, all experts in their respective fields. We specialize in helping businesses navigate the complex maze of IT innovations by sifting through the noise and identifying solutions that are best suited for your unique needs.

## RevSparkAI as Your Co-Pilot

As an extension of your team, we will help you co-create a clear picture of where you are heading, navigating the rough waters ahead with our jointly defined measurements of success serving as our rudder. We are there for the long haul and will help unravel the complexities of disparate systems, rationalize data, define AI, and help or guide you to build a scalable solution to help you attain a better destination and anchor point.

## AI Advisory

Our advisory process enables businesses to identify key challenges and inefficiencies, develop detailed process and technology and process roadmaps to uncover integration strategies and dependencies, aligning strategies with your business objectives, KPIs, and operational goals.

## Integration Services

Our integration services streamline processes by assessing ROI objectives, ensuring new solutions reduce complexity and costs while fostering clarity and adoption. We collaborate with your team to develop actionable solutions, define clear metrics, and adapt seamlessly to challenges, delivering impactful, user-friendly outcomes.

## Private LLM Solutions

Our team of experts have spent years delivering data intelligence while ensuring the integrity and security of your infrastructure, networks, and data access privileges. Once engaged, we become an extension of your team, co-creating innovative LLM solutions that provide your organization with the intelligence and capabilities your business needs to thrive.



## Vision

Transparency is non-negotiable. We stand by to revolutionize the future of AI by blending groundbreaking innovation with the wisdom of our digital legacy, creating intelligent solutions that transform industries, empower communities, and shape a more connected, sustainable world grounded in insight and purpose.

## Mission

To build a company that inspires and challenges us—a company where solving complex challenges is second nature, innovation meets efficiency, and employees thrive in a culture that prioritizes work-life balance, respect, and meaningful impact.

## Purpose

We partner with forward-thinking organizations to responsibly and strategically integrate AI, paving the way for the next digital era. By leveraging our legacy of innovation, we empower multiple industries and business sizes with enabling processes and technologies, helping them remain agile and competitive through creating and deploying scalable and outcome driven solutions

## Who We Are

### We Stand Apart

RevSparkAI stands apart. With over a century of combined experience, our founding partners have helped many organizations in their technology and digital transformation journey, from delivering data intelligence and securing systems, to managing large-scale projects, developing cost strategies, and selling advanced technologies. We are here to shape the future and drive the next digital revolution of web 4.0 and beyond. With our proven ability to overcome the challenges of *building from the ground up*, we offer unmatched resilience, expertise, and an unwavering commitment to leading the charge toward a new era of business intelligence, and market leadership.

### Our Services Address Key Problems in the Market Today

The AI economy is competitive, confusing, and daunting. Remaining agile requires vigilant focus on continuous process improvement and enablement with AI. Making the wrong decision can significantly alter a company's trajectory and risk future revenue opportunities, employee retention, and the overall success of the company. RevSparkAI's focus is on solving problems, finding answers, and building solutions that impact our customers' business with measurable outcomes. Collectively, this allows RevSparkAI to keep our fingers on the *pulse of the market*, your competition, and innovative technologies that yield the best results.





## **MOVING BEYOND THE “ART OF THE POSSIBLE”**

We want to help you move beyond traditional IT possibilities and into the realm of true AI innovation. This requires shifting from the Art of the Possible towards **“The Art of the Impossible”**

## **YOUR CO-NAVIGATION PARTNER**

At our core, the RevSparkAI team is solving problems and modernizing business processes. We serve as the “co-architects” on your team, designing and delivering scalable frameworks for building competitive and sustainable solutions and platforms. Our combination of technology partners, RevSparkAI capabilities and integrations, and our unique advisory approach are the building blocks and fabric that we integrate to achieve measurable outcomes.

## **WE ENLIGHTEN YOUR VISION FOR THE JOURNEY AHEAD**

We start with your vision of success, desired outcomes, and the metrics you must achieve. We continue by understanding your challenges, desired business outcomes, ROI objectives, and critical skills and staffing requirements. Through workshops, ideation sessions, and stakeholder interviews, we collaboratively define the business case, KPIs, and success metrics to ensure measurable impact. With these insights, we craft a comprehensive AI roadmap and strategy tailored to your needs. To sustain progress, we establish a co-innovation cadence or committee, fostering collaboration and expediting solution design for long-term success.



# Your AI Navigation Partner

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## Contact

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